

FIG. 1

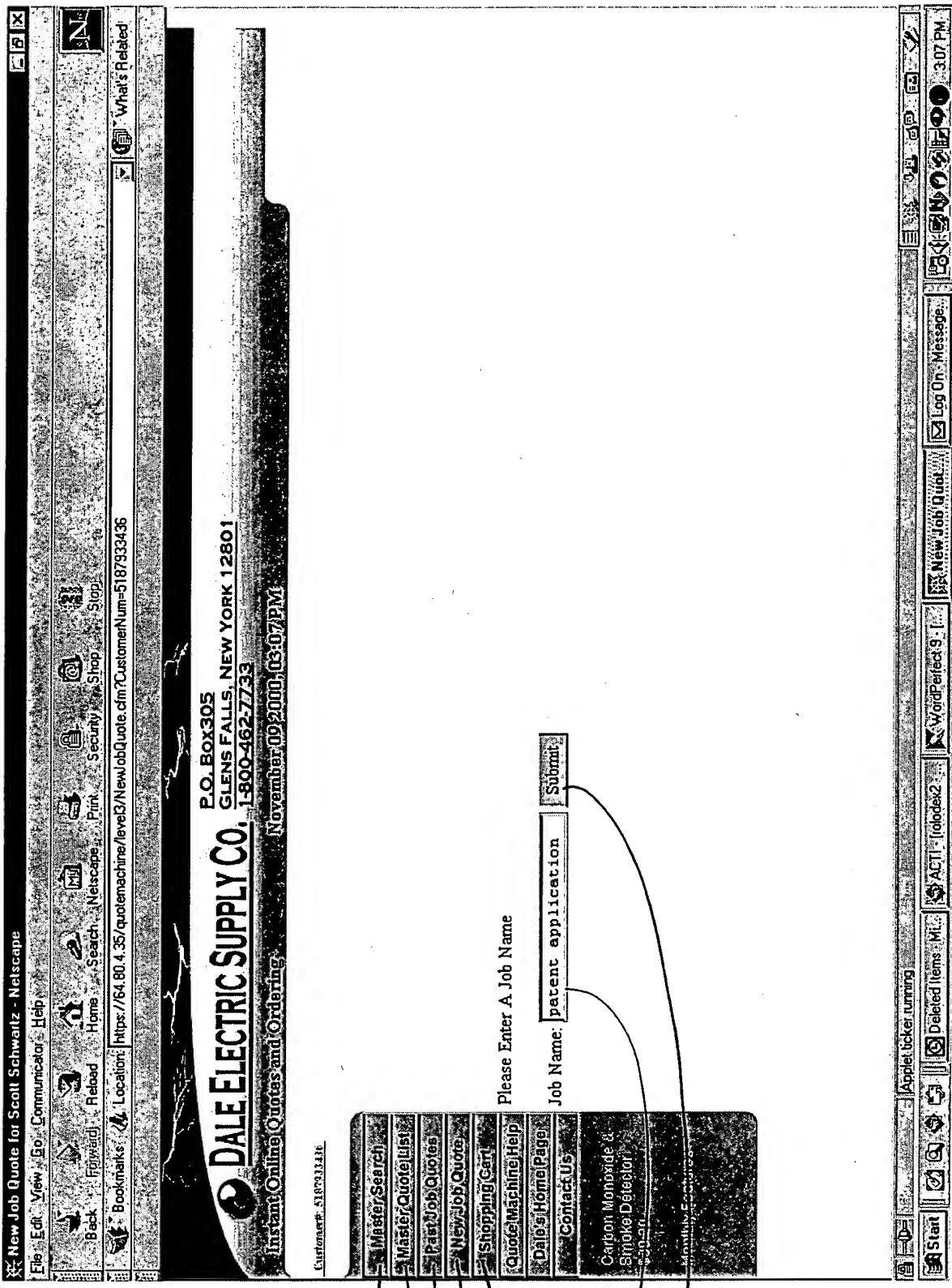
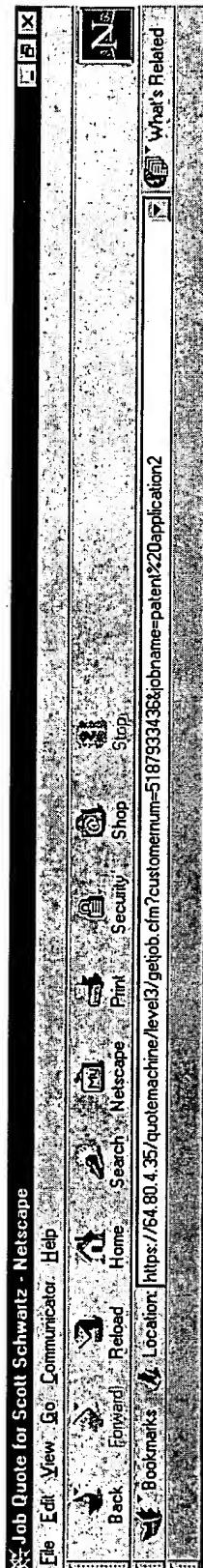


FIG. 2



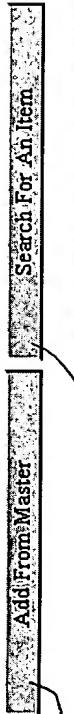
Customer#: 5187933436

Job Quote
for

DAVID A. Schwartz

Job Name: patent application2			
Quantity	Item Number	Description	Price / Per
***** Shipping charges may apply *****			
This job quoted at \$0.00			

To remove an item, enter 0 for quantity and click UPDATE



69941 Lextron GFI
Reprintable, \$5.40
ea. \$70.00 per 10

68

70
72



F/G. 3

FIG. 4

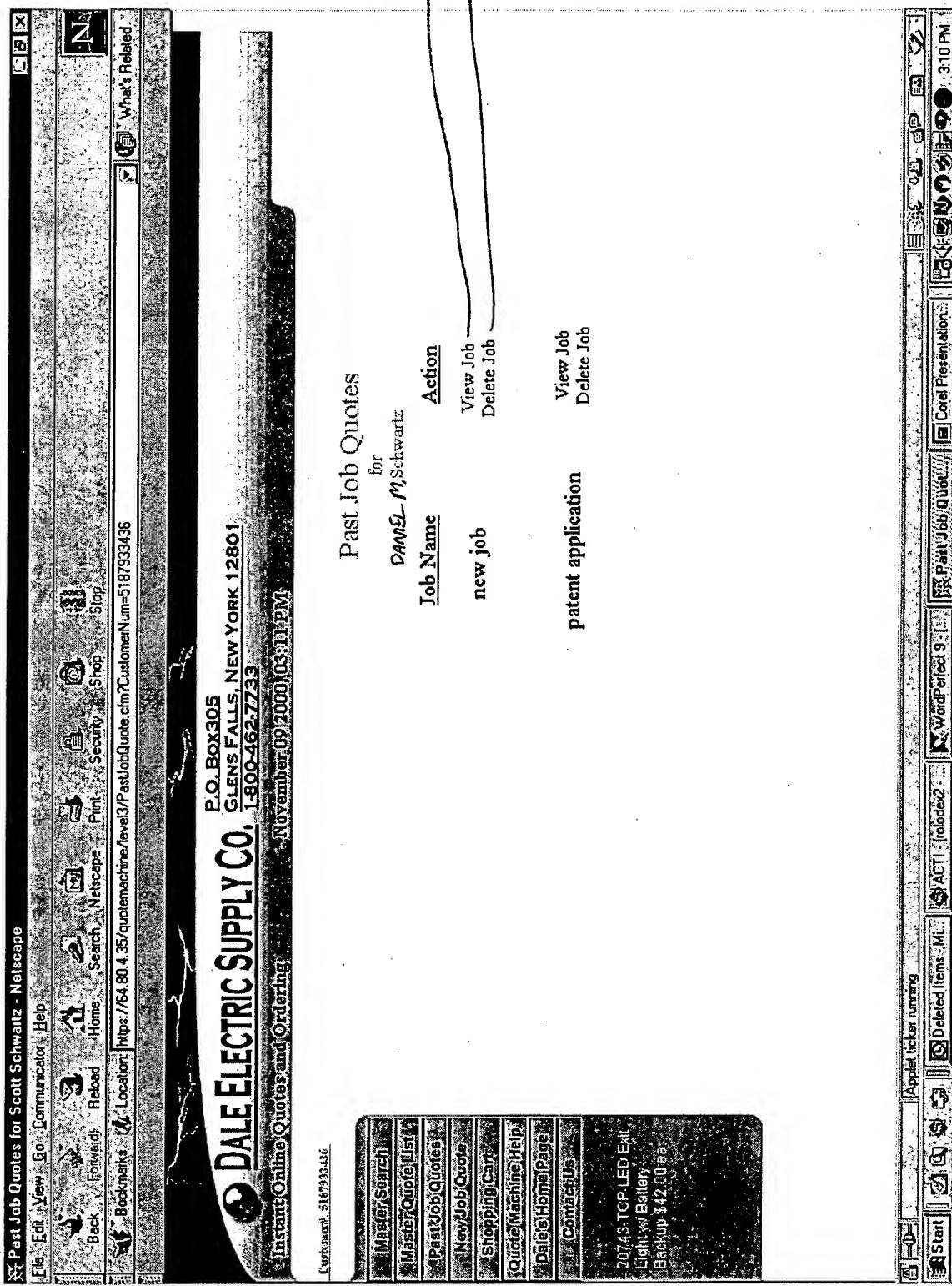


FIG. 5

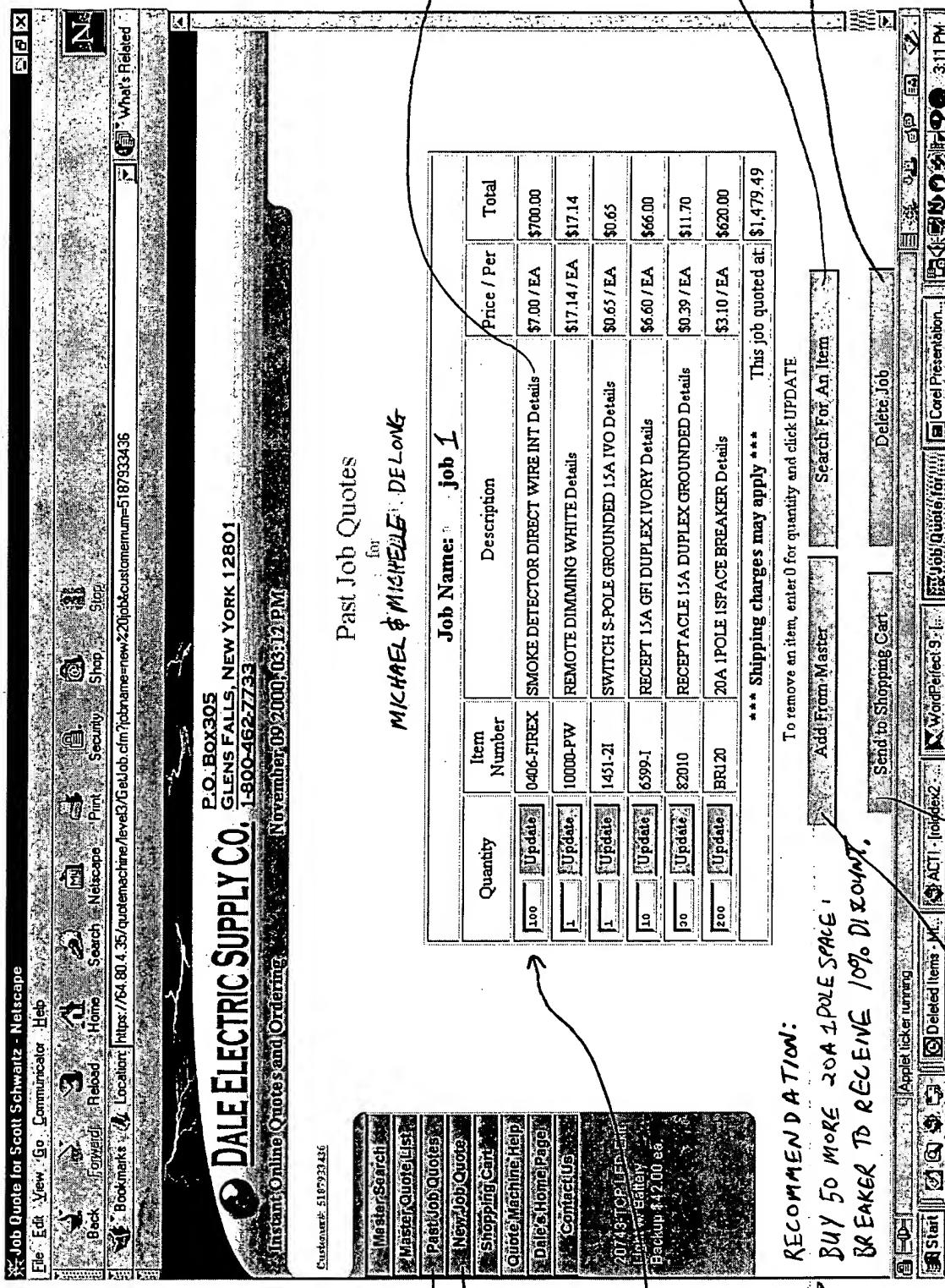
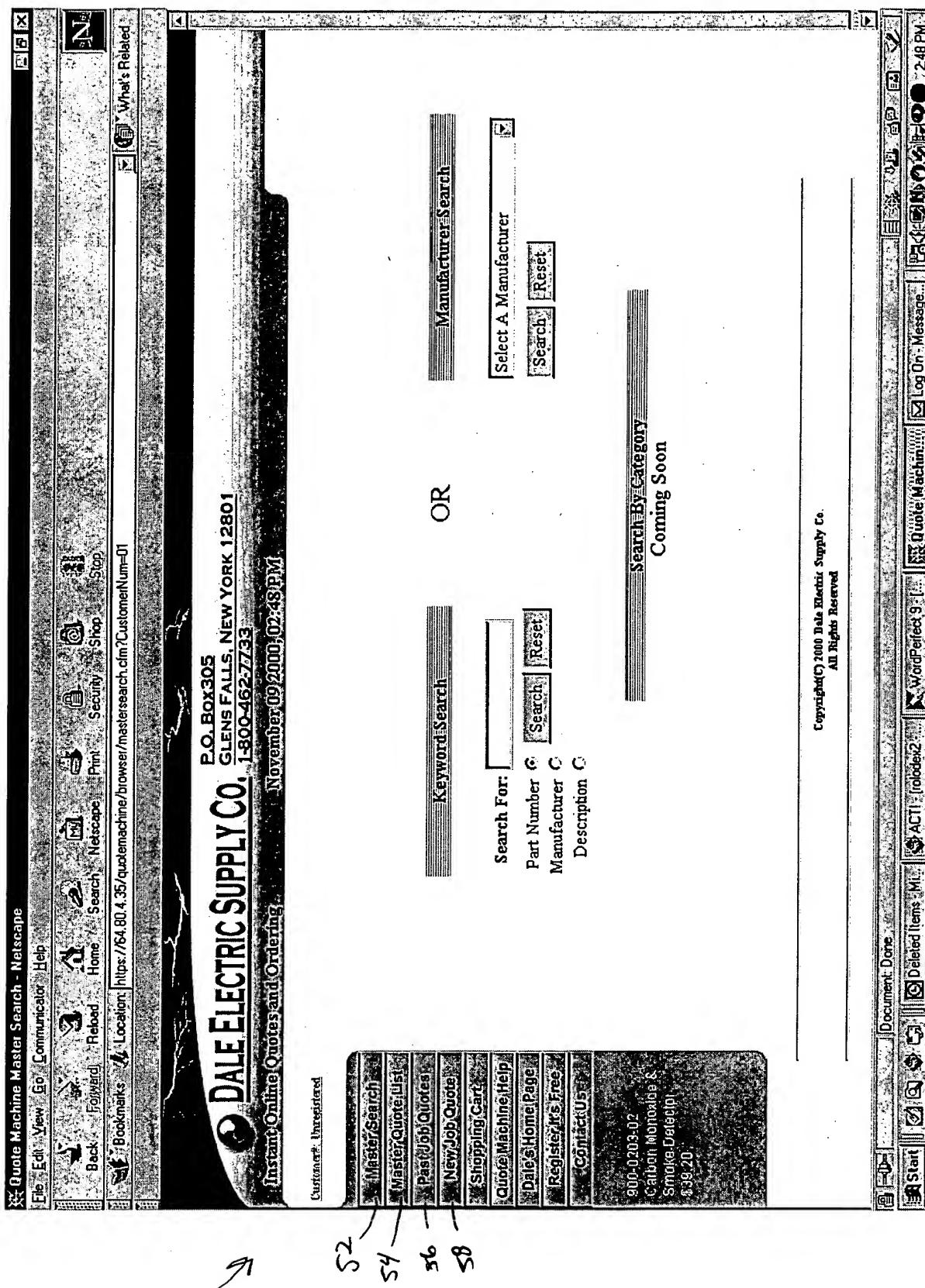


FIG. 6



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94

90

S6

S8

DALE ELECTRIC SUPPLY CO.
P.O. Box 305
GLEN FALLS, NEW YORK 12861
1-800-462-7733
Instant Online Quotes and Ordering
November 10 2000 02:54 PM

Add to Master List **Add to Quote**

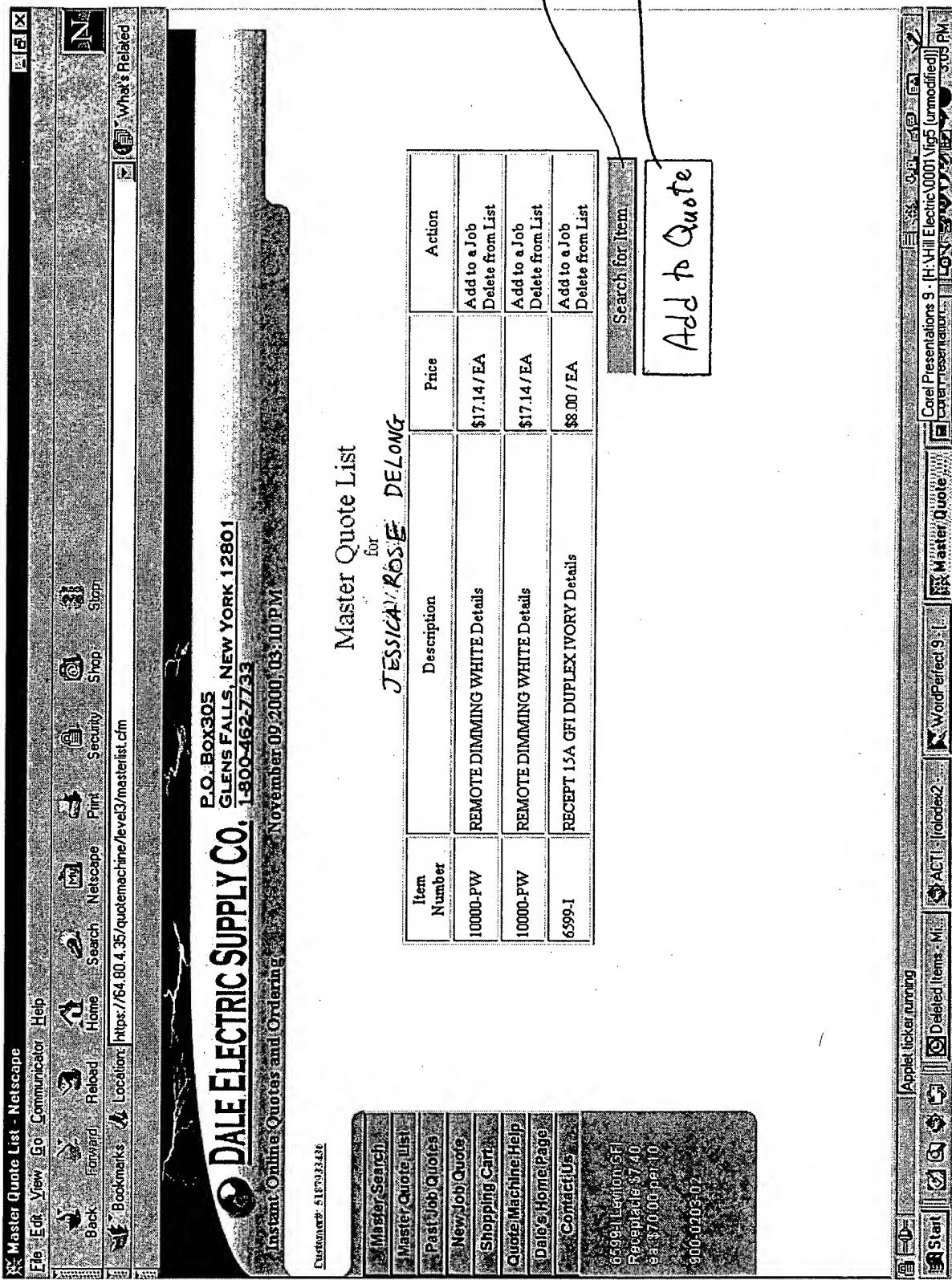
20 Results Found 20 Items Per Page

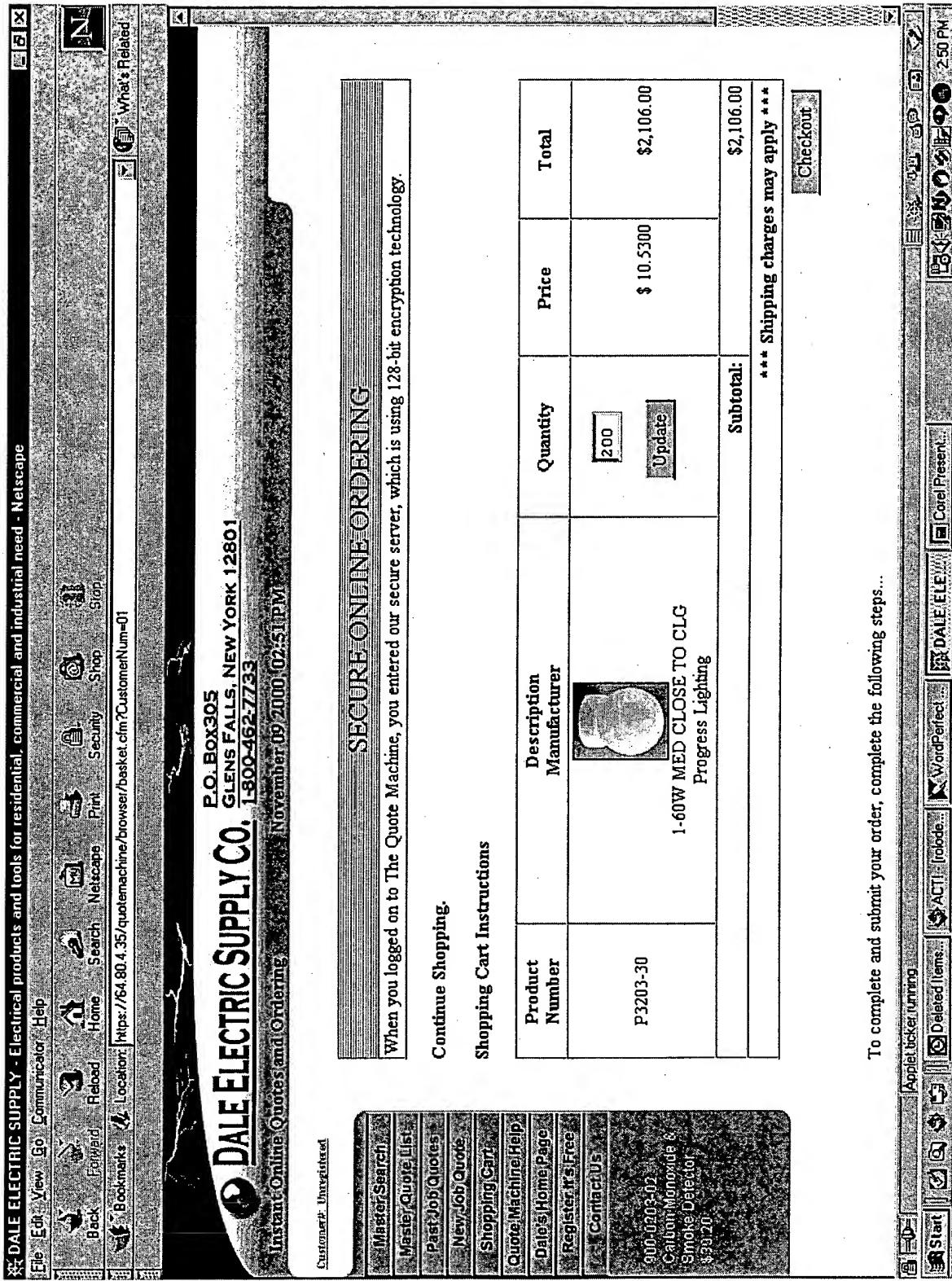
Item Number	Description	Mfg.	Price	Click for Details
KTU-400	LIMITRON FAST ACTING FUSE	Bussman Division	\$262.83	Details
KTU-1200	LIMITRON FAST ACTING FUSE	Bussman Division	\$391.06	Details
KTU-1350	LIMITRON FAST ACTING FUSE	Bussman Division	\$465.44	Details
KTU-1500	LIMITRON FAST ACTING FUSE	Bussman Division	\$465.44	Details
KTU-1600	LIMITRON FAST ACTING FUSE	Bussman Division	\$592.19	Details
KTU-1800	LIMITRON FAST ACTING FUSE	Bussman Division	\$813.66	Details
KTU-2000	LIMITRON FAST ACTING FUSE	Bussman Division	\$847.20	Details
KTU-2500	LIMITRON FAST ACTING FUSE	Bussman Division	\$739.38	Details
KTU-1000	LIMITRON FAST ACTING FUSE	Bussman Division	\$391.06	Details
KTU-3500	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,206.86	Details
KTU-800	LIMITRON FAST ACTING FUSE	Bussman Division	\$391.06	Details
KTU-4000	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,175.85	Details
KTU-4500	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,581.36	Details
KTU-5000	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,581.36	Details
KTU-600	LIMITRON FAST ACTING FUSE	Bussman Division	\$262.83	Details

Appleticker running... Start Deleted Items... FACT1 - Irloeb2 WordPerfect 9.0 QuotPerfect 9.0 Corel Presentation... QuotPerfect 9.0 WordPerfect 9.0 Corel Presentation... 234 PM

FIG. 7

FIG. 8





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FIG. 9

FIG. 10

Item Pricing Level	Person A	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	X	Y	Z	
Volume Discounts given after a certain Volume of Items Purchased (Assume 100 for each item)																											
Total	1300	0	180	200	250	40	90	30	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	

Group Pricing Level	Person A	A - D Group	C - F Group	G - I Group	J - L Group
Volume Discounts given after a certain Volume in Group Purchased (Assume 500 for each Group)					
Total	1680	670	130	50	

Master Group	Person A	A - F Master Group	G - L Master Group
Additional Group Pricing			
Volume Discounts given after a certain Volume in Group Purchased (Assume 2000 for each Additional Group)			
Total		1970	180

Total Order	Person A	Total Order
Order Pricing Level		
Volume Discounts given after a certain Volume in Order Purchased (Assume 5000 for each Order)		
Total		2150

Item Pricing Level	Co-op Buying					
	A	B	C	D	E	F
Person A	1300	0	180	200	250	40
Person B	100	1000	0	0	0	0
Person C	300	0	50	50	0	0
Person D	500	50	30	40	30	50
Person E	200	100	0	0	0	50
Total	2400	1150	260	290	340	90

Group	Coop					
	A - C Group	B	C	D	E	F
Person A	1480			490		
Person B	1100			0		
Person C	350			50		
Person D	580			130		
Person E	300			50		
Total	3810			720		

Master Group	Coop					
	G - I Group	H	I	J	K	L
Person A	130			50		
Person B	0			0		
Person C	100			100		
Person D	510			160		
Person E	740			200		
Total	1480			510		

Order Pricing Level	Coop					
	G - L Master Group	H	I	J	K	L
Person A	1970			2150		
Person B	1100			1100		
Person C	400			200		
Person D	710			670		
Person E	350			940		
Total	4530			1990		

F/G. 11

Item Unit	A	B	C	D	E	F	G	H	I	J	K	L	M
Each Price (Dollars)	10	11	12	150	250	200	600	750	400	20	40	60	500
Each Weight (Pounds)	1	2	1	10	12	11	50	45	30	100	120	130	25
Quantity Ordered	10	5	4	3	1	0	4	10	3	100	0	50	1
Dollars Ordered	100	55	48	450	250	0	2400	7500	1200	2000	0	3000	500
Weight Ordered	10	10	4	30	12	0	200	450	90	10000	0	6500	25
Item Volume Measurement	\$\$\$	\$\$\$	\$\$\$	Quantity	Quantity	Quantity	Quantity	Quantity	Pounds	Pounds	Pounds	Quantity	
First Item VDT	100	100	100	5	5	10	5	5	1000	2000	1000	5	
Second Item VDT	150	175	125	10	10	20	10	10	2000	5000	5000	10	
Third Item VDT	200	225	150	30	25	50	25	20	30	5000	10000	10000	20
Total Item Volume Ordered	100	55	48	3	1	0	4	10	3	10000	0	6500	1
Item Volume Threshold Obtained	1st	None	None	None	None	None	None	2nd	None	3rd	None	2nd	None

Second/Junior Group Unit	A - C Group	D - F Group
Quantity Ordered	19	4
Dollars Ordered	203	700
Weight Ordered	24	42
Group Volume Measurement	\$\$\$	\$\$\$
First Junior Group VDT	200	500
Second Junior Group VDT	500	1000
Third Junior Group VDT	1000	1500
Total Group Volume Ordered	203	700
Junior Group VDT Obtained	1st	1st

First/Senior Group Unit	A - F Group	G - I Group	J - L Group
Quantity Ordered	23	17	150
Dollars Ordered	903	11100	5000
Weight Ordered	66	740	16500
Group Volume Measurement	\$\$\$	Quantity	Pounds
First Senior Group VDT	800	15	5000
Second Senior Group VDT	1500	30	10000
Third Senior Group VDT	2000	100	50000
First VDT Rank	1	5	10
Second VDT Rank	3	10	20
Third VDT Rank	5	15	30
Total Group Volume Ordered	903	17	16500
Group Volume Threshold Obtained	1st	1st	2nd
Group Rank Obtained	1	5	20

Master Group Unit	A - I Master Group
Quantity Ordered	40
Dollars Ordered	12003
Weight Ordered	806
First Master Group RDT	5
Second Master Group RDT	10
Third Master Group RDT	20
Master Group Rank Total	6
Master Group Rank Threshold Obtained	1st

Total Order	Total Order
Quantity Ordered	191
Dollars Ordered	17503
Weight Ordered	17331
First Total Order RDT	20
Second Total Order RDT	50
Third Total Order RDT	100
Total Order Rank Total	26
Total Order RDT Obtained	1st

FIG. 12

FIG. 13

